

The Canteen Test Scorecard

A proposed field-test instrument for deciding whether an overloaded local operator environment deserves one messy week of AI-assisted relief testing.

- V0.4
- CONCEPT BRIEF
- PUBLIC-TEST DRAFT
- NOT VALIDATED MODEL

How To Use

Score each factor from 1 to 5. A high score does not prove venture scale. It only proves that the environment deserves a field test.

Begin with one operator, one messy week and one useful output. The test metric is relief, not excitement.

Scorecard

| FACTOR | QUESTION | SCORE |
|----------------------|--|-------|
| Coordination density | Are many people, messages, tasks and timing dependencies involved? | 1-5 |
| Memory burden | Does the workflow depend heavily on one person remembering details? | 1-5 |
| Repetition | Does the same coordination problem repeat weekly, daily or seasonally? | 1-5 |
| Pain visibility | Do mistakes quickly create complaints, delays, waste or conflict? | 1-5 |
| Tool weakness | Are current tools fragmented, ignored, outdated or too heavy? | 1-5 |
| AI leverage | Can AI help with planning, messages, summaries, checklists or handovers? | 1-5 |
| Operator scalability | Could one AI-assisted operator serve more sites or groups? | 1-5 |
| Trust requirement | Does the workflow require local judgement and human control? | 1-5 |
| Output clarity | Can the system produce concrete outputs people actually use? | 1-5 |
| Market repeatability | Does the same pattern appear across many similar environments? | 1-5 |

Reading The Score

0-20

Weak candidate.

21-35

Possible local tool or service.

36-45

Strong field-test candidate.

46-50

High-priority operator-layer opportunity.

Worked Baseline: Handball Canteen

| FACTOR | SCORE | REASON |
|----------------------|-------|--|
| Coordination density | 4 | Teams, parents, volunteers, food, keys, payment and timing meet on match days. |
| Memory burden | 5 | Much of the real system lives in one person's head. |
| Repetition | 5 | Match weekends and tournaments repeat throughout the season. |
| Pain visibility | 4 | Missing stock, forgotten shifts or unclear payment quickly become visible. |
| Tool weakness | 4 | Messenger, paper, memory and MobilePay notes solve pieces, not the whole day. |
| AI leverage | 4 | AI can prepare reminders, shopping lists, checklists and handovers. |
| Operator scalability | 4 | One AI-assisted operator could support several teams, clubs or weekends. |
| Trust requirement | 4 | Local judgement stays important; the system should prepare, not decide. |
| Output clarity | 5 | Shopping lists, volunteer reminders and match-day boards are concrete outputs. |
| Market repeatability | 4 | Similar patterns repeat across many sports clubs and local associations. |

Baseline score: 43/50. This does not prove that the canteen is a startup. It proves that the

canteen is a strong operator-layer field-test candidate.

Relief Signals

- That would actually help.
- I send that message every week.
- Nobody else knows this except me.
- This would make handover easier.
- Can it remind them for me?
- Can I print this?
- Can it work without everyone downloading an app?

The Canteen Test Scorecard V0.4. Hedegreen Research / Camelot. Proposed instrument only; not a validated model.